Roll No. Total No. of Pages: 02

Total No. of Questions: 09

B.Sc.(HMCT) (Sem.-2) FRONT OFFICE - I

Subject Code: BSHM-203

M.Code: 12079

Date of Examination: 06-07-22

Time: 3 Hrs. Max. Marks: 60

### **INSTRUCTIONS TO CANDIDATES:**

- SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
- 2. SECTION-B contains FIVE questions carrying FIVE marks each and students have to attempt any FOUR questions.
- 3. SECTION-C contains THREE questions carrying TEN marks each and students have to attempt any TWO questions.

#### **SECTION-A**

# 1. Answer briefly:

- a) Differentiate between Advance purchase rate and Package rate.
- b) What do you understand by volume guarantee rate?
- c) How does GDS help in reservation?
- d) When can a guest be called "No Show"?
- e) Which activities are carried out as pre-registration activities?
- f) Why is Form F prepared by the innkeeper?
- g) Why is Rooming list prepared in Front Office?
- h) What are the various sources of Reservation?
- i) What do you understand by arrival errand card?
- j) What is Tentative Reservation?

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# **SECTION-B**

- 2. What do you understand by a meal plan? Briefly explain different plans offered by the hotel.
- 3. Explain the use of Up Selling as Room Selling Technique.
- 4. Draw the format of Guest Registration Card and explain its use.
- 5. Explain the various meal plans that can be offered to the guest.
- 6. What do you understand by paging? Explain paging process.

# **SECTON-C**

- 7. Explain the check-in procedure of groups/crews.
- 8. What are the possible causes of Complaints by guests? How should a front office assistant handle the complaints?
- 9. List and explain various room rates available in a hotel.

NOTE: Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.

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