

Roll No.

Total No. of Pages : 02

Total No. of Questions : 17

MBA (Sem.-4)
WORKSHOP ON INDIAN ETHOS

Subject Code : MBA-403-18

M.Code : 77821

Date of Examination : 16-07-22

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. **SECTION-A** contains **EIGHT** questions carrying **TWO** marks each and students have to attempt **ALL** questions.
2. **SECTION-B** consists of **FOUR** Subsections : Units-I, II, III & IV. Each Subsection contains **TWO** questions each carrying **EIGHT** marks each and students have to attempt any **ONE** question from each Subsection.
3. **SECTION-C** is **COMPULSORY** and consists of **ONE** Case Study carrying **TWELVE** marks.

SECTION-A

1. Explain various learnings from Kautilya's Arthashastra.
2. Give the distinction between Ethics and Ethos.
3. What are Secular and Spiritual Values?
4. What do you mean by Value Based Management?
5. What is Brain storming?
6. What is the role of Meditation in managing stress?
7. What do you mean by Law of Creation?
8. What do you mean by Law of Humility?

SECTION-B

UNIT-I

9. What is the role of Ethos in business? Also, describe a few important management lessons from Vedas and Mahabharata.
10. What do you mean by Indian Ethos? Discuss in detail the salient features and points of difference between Indian and Western style of management.

UNIT-II

11. Explain various features and dimensions of Work Ethos.
12. Describe the relevance of Value System in Work Culture. Also, discuss the impact of values on various stakeholders.

UNIT-III

13. Explain in brief about the various causes and consequences of stress at work.
14. What are the contemporary approaches to Leadership? Discuss in detail.

UNIT-IV

15. What is the role of Karma to Managers? Also, describe various Laws of Karma.
16. Explain in detail the concept and methodologies of Corporate Karma in detail.

SECTION-C

17. Case Study:

Read the following case study and answer the questions given at the end of the case:

Mr. Mohan was running a small business in which around 100 unskilled workers were working. Most of the workers were very poor and illiterate. They had not any other option to survive other than working in the business owned by Mr. Mohan. Mr. Mohan was the main task master for them, and he was very nice in his behaviour towards the workers working in his business. He was basically following participative style of leadership.

Mr. Mohan's son, Mr. Sohan has just completed his MBA from a reputed institution, and he joined the- business of his father. He had studied Indian Ethos, Organisational Behaviour, and various Human Resource subjects during his MBA. His style of working was totally different from his father. He believed in autocratic style of working, and was very rude towards the workers.

Mr. Mohan was not satisfied with the style adopted by his son. He called Sohan and said to him, "I have been observing your style of working for the last few days. I know you have studied Indian Ethos, Human Resources and Organisational Behaviour during your studies, but you are not using these in real life."

Questions:

- a. Comment on the leadership style of Mr. Mohan and Mr. Sohan?
- b. Do you agree with Mr. Mohan? Give reasons.
- c. What leadership qualities are needed to manage such small business where majority of workers are unskilled?

NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.